

AMAF & CO INC

Consultants In Petroleum Resources

AMAF & CO INC COMPANY PROFILE

- *WHO WE ARE*

- *AMAF & CO INC is a dynamic oil servicing company dedicated to the provision of world-class services in the downstream Oil and Gas sector in Canada & West Africa. A proudly indigenous organization, we combine an astute understanding of the West African petroleum industry with a deep-seated passion for excellent service and an innovative approach to problem solving, all of which result in our emergence as the preferred choice in competitive situations.*

- *WHAT WE DO*

- *At Amaf, our operations are focused on the downstream oil and gas sector. We are strategically positioned to provide first-class service and solutions in the following key areas:*
- *Distribution/Supply of Downstream Petroleum products (Automotive Gas Oil, Aviation Turbine Kerosene, Premium Motor Spirit, Oils e.t.c.)*
- *Customer Service-oriented Retail Marketing*
- *Production and Distribution of Lubrication oils*
- *Notwithstanding our current attention to the downstream sector, we maintain considerable interest in both the Up- and Mid-stream sectors of the industry, with an eye on extending our operations to these areas.*

- *AREAS OF COMPETENCE*

- *Our teams of dedicated professionals possess the skill and experience necessary to guarantee top quality service at every turn and allow us to set new standards in the following key areas of operations:*

- *SUPPLY AND DISTRIBUTION*

- ❖ *Trading and marketing of petroleum resources e.g. petrol, diesel, crude oil e.t.c.*
- ❖ *Supply and distribution of petroleum products*
- ❖ *Turnkey delivery of petroleum products*

- *RETAIL MARKETING*

- ❖ *Amaf service stations are developed with total dedication to customer satisfaction. We offer a wide range of customer-oriented value services for your vehicle and competent, friendly service to build lasting relationships with our customers.*

- *LUBRICATION*

- ❖ *We manufacture and distribute scientifically engineered lubricants.*

- *At Amaf, we are poised for the future. Our engineers develop advanced lubrication oils for automotive and industrial purposes, some of which include:*
- *A series of engine oils developed for passenger cars with ultra-high fuel efficiency.*
- *Exhaust regulation compliant DH2LD Engine oils for large and heavy duty vehicles.*
- *Ultra-high efficiency hydraulic oils.*
- *Electrical insulation and lubrication oils for domestic and industrial use.*
- *A variety of eco-friendly lubricating products.*
- *With heavy emphasis on maintaining the highest possible level of safety and security on the site, we also provide extensive health, safety and fire training for our staff and other oil and gas servicing personnel in our on-site Training School.*
- *By launching this project, we are poised to provide efficient means of ensuring the swift and efficient storage, transportation and delivery of various petroleum products within and beyond the borders of the nation.*

- *OUR CORE VALUES*

- *As a visionary organization with the best interests of our clients and the community at heart, we understand the value of a solid foundation.*
- *As such, AMAF & CO INC bases every detail of her operations on the following core values:*

- *QUALITY SERVICE DELIVERY*

- *At Amaf, we consider customer satisfaction the highest mark of success. Thus, at every step of our operations, we are honor-bound to offer the highest standard of service.*

- *DEDICATION TO OUR PEOPLE*

- *From our dealings with clients to our staff and to all who benefit from our operations, our value for people is evident and never allowed to suffer, even as we achieve set financial goals.*
- *As a progressive organization, our influence extends across the nation and our numerous links to the international community ensure that all our operations are conducted in accordance with industry best practices and respect for local and international laws and societies.*

- *THE AMAF PETROLEUM STORAGE FACILITY*

- *In fulfilment of our mission to provide innovative solutions to the problems plaguing the petroleum industry, we launched a ground-breaking project set to transform business in this sector.*
- *This Greenfield project involves the creation of a state-of-the-art Petroleum Storage facility in Ogun State. This strategic location allows for easy access to and from other major states in the federation, taking the products closer to the communities that need them.*
- *Built according to world standards, this fully automated facility occupies 200 acres, with an installed storage capacity of 300 million liters for a multiplicity of petroleum products.*
- *Our stellar facility factors in every provision for the health, well-being and maximized productivity of its inhabitants; from modern accommodation facilities to recreation centres, religious centres and health centres.*
- *Administrative buildings and quality control officers are also on site in order to ensure that our high standards of excellence are strictly adhered to, while Fire service stations and security barracks protect the safety of personnel and products on and off the site.*
- *Also located on this facility is a modern 24 Hour trailer park, capable of housing*
- *5, 000 trucks of 33, 000 liter capacity, and equipped with a thoroughly trained team of drivers available for dispatch and safe delivery of goods anywhere in the nation.*

- *SOLUTION-ORIENTED*

- *In spite of the challenges of the petroleum sector, our focus is the provision of timely, effective and innovative solutions to the needs of our clients and the industry at large.*

- *CSR*

- *At Amaf, we see the big picture. Our operations are never carried out with disregard for the community. We are at the forefront of executing sustained and effective CSR projects which enrich and empower the lives of the members of the communities where we operate.*

- *HEALTH AND SAFETY*

- *In our business, people are paramount. The highest health and safety regulations are strictly adhered to and every precaution taken to safeguard and enhance the quality of human life.*

- *ENVIRONMENTAL CONSCIOUSNESS*

- *Green has always been the color of choice at Amaf. We are continually involved in the development of technologies and procedures which preserve and aid the environment*

- *PARTNERING WITH AMAF*
- *Our outstanding service policies and operational procedures serve to make Amaf the preferred partner and service provider for the discerning client.*
- *Some of our winning policies include:*
- *Adherence to a Standard Code of Practice which is adopted from the following key areas:*
 - *Sound Board Resolutions*
 - *Modern Financial and Accounting Policies, Processes and Procedures*
 - *Progressive Human Capital Policies*
- *Enhanced Capabilities*
- *Providing a foundation of leadership and innovation for downstream Oil and Gas, our combined expertise in product acquisition and supply chain operations equips our platform for sustainable success. Our fully committed staff is comprised of skilled professionals in every relevant field, all of whom are fully committed to providing ingenious solutions and stellar service to all our clients.*
- *Credible and Competent Partners*
- *We have technical sales support officers and an extensive network of local and international partners, suppliers and representatives, all of whom allow us to keep abreast of the latest technological and industry advancements.*
- *Local Impact*
- *A deep understanding of the west African situation and of the nuances obtainable in the regions/locales in which we operate equip us with the necessary information to reach intelligent decisions that are proactive, solution-oriented and guaranteed to produce benefits for all parties concerned.*
- *AMAF CSR IMPACT*
- *Our responsibility to the environment and the communities around us is one we take very seriously at Amaf. With an eye on having both short and long-term impact in our communities, our social responsibility program is achieved in different phases and at different levels.*
- *Currently, a percentage of all our profits is dedicated to the provision of modern infrastructure and community-targeted projects in all the areas our operations are conducted.*

- *In the very near future, Amaf is set to acquire various under-developed oil blocks in established locations and increase their production and services with the use of advanced and effective technologies.*
- *At the same time Amaf will not relent on her efforts towards social responsibilities aimed at under-privileged individuals and environs alike.*
- *We will at all times award a percentage of earnings to furnish infrastructures and other social amenities for the benefit of individuals.*
- *Other forms of support will include:*
 - ✓ *Educational Infrastructure – This will cover long-term support for educational development including but not limited to: building renovations, furnishing of classroom blocks, funding of technical and computer workshops, power generation and the provision of teachers’ apartment in schools.*
 - ✓ *Support of professional organizations – Amaf will extend its support to seminars, lectures, workshops and programmes instituted by corporate bodies to improve and encourage professionalism and excellence in their practices.*
 - ✓ *Arts and Culture – We aim to project our deep appreciation for the unique beauty and honorable values of our colorful cultures by supporting tourism and hospitality within the nation, as well as offering sponsorship of community festivals and other such activities.*
 - ✓ *Youth and Sport Development- The youth are a vital part of the community and the backbone of our nation. We at Amaf encourage them and will provide the youths of our community with the voice, values and resources they need to take their place as leaders in society, particularly through the wholesome and character-building medium of sports.*
- *OUR VISION*
 - *To be recognized as a leading name in oil and gas service and solutions, by our adherence to principles of Customer Service, Innovation and Excellence, and by so doing, ensure significantly high levels of productivity and profitability in business for us and our partners.*
- *OUR MISSION*
 - *At AMAF & CO INC, we are unwavering in our mission to deliver fast and efficient service to meet our clients’ every need.*
 - *We dedicate our resources to providing Total Quality Management (TQM) and Total Quality Service (TQS) at every point, as the entirety of our operations are driven by a high degree of responsiveness and an understanding of cutting-edge technology.*

- *OUR GOALS*

- ✓ *To emerge as the Oil and Gas partner of choice, as we build lasting relationships with our numerous clients and partners.*
- ✓ *To provide the most reliable and well-engineered solutions to industry problems, delivered with total commitment to customer interest and service, in an honest and efficient manner,*
- ✓ *To constantly achieve high levels of productivity and profitability in the carrying out of our business*
- ✓ *To perform all duties undertaken with careful regard for personal/group safety and in consonance with environmental laws and by-laws.*

- *MANAGEMENT TEAM*

- *Nat Opara (Chairman/Chief Executive Officer)*

- *Mr. Opara is an astute marketing Management Consultant with vast experience in the areas of Oil and Gas business formation and administration.*
- *A graduate of Arizona Graduate School of Management, Glendale and international marketing expert of over 25 years.*
- *He has designed and taught courses in Marketing/Principles of Marketing, including: Sales Elements and Procedures, Industrial Marketing, Marketing Research, Marketing Management and other business related courses in Management and Economics.*
- *He has provided consultancy services to businesses in the Midwestern area of the United States, under the auspices of the Small Business Administration, U.S Department of Commerce.*
- *In the area of communications, he served as one of the pioneers of the introduction of Cellular Communication in Nigeria, introduced Teletraffic Technology to the Nigerian Telecommunications Ltd. (NITEL).*

- *Mohammed Brioual (G.M. Operations)*

- *Mr. Brioual is a respected and highly experienced management expert.*
- *With twenty years of experience in the supply chain of the hydrocarbon industry, he has brought his expertise into play in the upstream, midstream and downstream sectors of the industry, in world-renowned oil and gas companies Canada & West African market.*
- *Mohammed holds a Master degree in Communication Science from the University of Quebec*
- *His skills extend to the areas of Business Development, Project Management and EPCM.*
- *A true believer in the development and empowerment of the youth, he is currently responsible for the business development and terminal operations of the company.*

- *Mohammed Smaili – FINANCE & ADMINISTRATION DIRECTOR*
- *Provides leadership, direction and expertise to support the effective operation of the company through the planning, development and implementation of the budget and administrative initiatives.*
- *Management and financial accountant is the Finance & Administration Director.*
- *including Oman Refinery & Oiltanking; ADCO, Abu Dhabi; ARAMCO Arabia Saudi Oil Company, lasamir Morocco Refinery and several others besides.*

- *FIDELIS EJIMADU – PROJECT MONITORING/PLANT SUPERVISOR*
- *Provide administrative support for the project. Interface with technical partners at all phases of project execution. A graduate of Industrial Chemistry with over 15 years chemical, oil & gas and maritime project work experience.*

- *Michel A. Brunet LL.L., Chair*
- *With more than 30 years of experience in corporate and commercial law and in-depth expertise in securities law, Michel has recognized expertise in public offering, public financings, major infrastructure projects as well as in the sale and acquisition of business corporations, specifically in international transactions. In this context, Michel acted as counsel to many public, state-owned and private corporations in various areas, including institutional fund management, energy, manufacturing, commercial, financial services and brokerage, and to foreign companies with respect to their establishment or acquisition projects in Canada. He also acted for the Autorité des marchés financiers and the Department of Justice (Quebec) as their delegate at the Hague Conference in connection with the negotiations of an international treaty on the settlement of transactions involving intermediated securities. A considerable portion of Michel's practice involves coordinating legal services for a number of the firm's major clients. Michel has held several high management positions with Fraser Milner Casgrain LLP, including Managing Partner of the Montreal office and National Chief Executive Officer. Michel is currently the Chair of the firm, a position he has held since 2006. As Chair, Michel's role is to represent the firm externally with clients, the community and the public at large.*

- *(Head, Corporate Services)*
- *Dr. Stella Agobuo Policy Analyst Washington D.C. Metro Area*
Dr. Stella attended the University of Wisconsin for a Masters Degree, also served as a Graduate Assisntand to the Dean of Education for three years.
Masters, Professional Development, PhD, Educational Policy University of Illinois at Urbana-Champaign.
Stella has no less than 3 and 9 years experience in, oil sector (downstream/upstream), bringing on board her in-depth knowledge in business relationship management which includes strategy formulation and implementation.
Prior to joining Amaf, she was the Company Associated and Head of Legal department of Afam. Oil & Coastal Services Limited and later headed the operations, sales and distribution department, where she applied her remarkable logistics and barrier-

breaking skills to run the day to day activities of the operations department, the strength that yielded an increased turnover, and excellent leverage on the company's operations.

- *CONTACT US*

- *We look forward to providing YOU with the top quality Oil and Gas services you seek. Please contact us via any of the following means:*

- *Offices:*

- *1428 Rue Des Lauriers. Pincourt, Quebec, J7W-0A9. Canada.*

- *Telephone: 514-815-7993*

- *Fax: 514-875-7779*

- *Website: www.amaf-co.com*

- *Email: infocanada@amaf-co.com*

- *Offices:*

- *1A, Rycroft Road, Off Liverpool Road,*

- *Apapa, Lagos State.*

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- *Ibefun, Ogun State.*

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